



# Sun Microsystems and x64

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# Sun Microsystems in x64 market

- Worldwide marketshare:
  - > 2005: # 16
  - > Today: # 5
  - > Next year: # 4??
- CNE:
  - > Q3 2007: 90% Year-over-Year revenue growth
- The Netherlands:
  - > x64 country
  - > Market size twice compared to surrounding countries
  - > Sun Netherlands leading the change

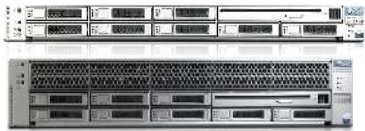
# Sun's System Design Excellence

- In two years the broadest portfolio
- System designs that change the market
  - 8 CPU system
  - 48TB Dataserver
  - Unique Blade Design
  - X4450 with extreme density
- Open & easy
  - Simplified System Management
  - Choice of OS
  - All industry standards
  - Common design components

# Innovator in a me-too market



## Intel Rackmount Systems



Sun Fire X4150

Sun Fire X4450

## AMD Rackmount Systems



Sun Fire X2100

Sun Fire X2200

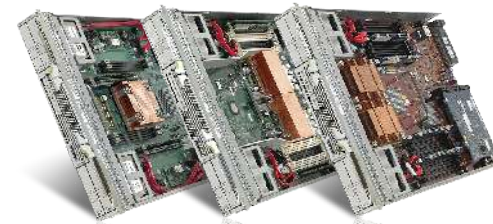
Sun Fire X4100

Sun Fire X4200

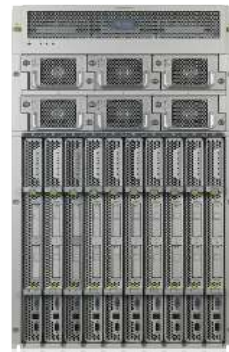
## Sun Blades



Sun Blade 6000

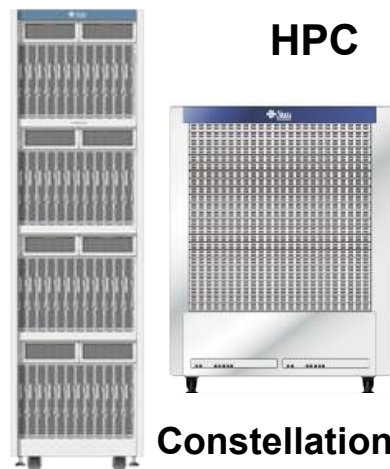


Sun Blade 8000



- Sun Fire X8400
- Sun Fire X8420
- Sun Fire X8440
- Sun Fire X6250
- Sun Fire X6220
- Sun Fire T6300
- Sun Fire T6320

## HPC



Magnum Switch

Constellation System C48



Sun Fire X4600



Sun Fire X4500

Sun Confidential: Internal Only

## Workstations



- Sun Ultra 20
- Sun Ultra 24
- Sun Ultra 40

# Sun Offers Choice



No. 1  
UNIX Platform  
Operating  
System  
Available on All  
Sun Systems



Red Hat and SuSE  
Enterprise Linux  
Fully Supported  
on All Sun x64  
Systems



Windows  
Certification and  
Solaris-Windows  
Virtualization for  
Sun x64  
Systems



## Sun's position in 2008

- Sun is fully committed to the x64 market
- Tremendous growth in the last years
- Strategic Alliance with Intel
  - The other 80% of the market is open to our innovation
- Complete coverage
  - All Operating Systems
  - All CPU's
  - All form factors
  - All Best/in Class

# SWAP: Space, Watts and Performance

- 80% of data center managers say Power, Cooling and space constraints is # 1 issue.
- Cost of power-cooling will exceed hardware cost
- Sun leads the way with
  - The most dense systems
  - World record performance
  - High utilization and low power usage
- Eco-Responsible can be Economical too!

# Thank you